## Welcome to a world engineered by AFRY

AFRY CORPORATE PRESENTATION



- 1. AFRY in brief
- 2. The world around us
- 3. Our offering
- 4. Strategic framework and targets
- 5. Sustainability
- 6. Attracting the best









AFRY IN BRIEF

### About us

AFRY provides engineering, design, digital and advisory services to accelerate the transition towards a sustainable society.

#### We are

19,000

devoted employees creating impact for generations to come.

#### Net sales of

27 BSEK

Nordic roots with a global reach and listed on Nasdac Stockholm.



AFRY'S JOURNEY

### Our history is unique and something to be proud of



### 1895

The steam boiler association is founded by owners of steam boilers and pressure vessels to prevent accidents

### 1958

Jaakko Pöyry starts his business with the roots in Finnish forest industries

### 2019

ÅF and Pöyry join forces, creating a leading company within engineering, design and advisory services

### Today

Pioneers of technology and leading partner in the sustainability transition



AFRY IN BRIEF

Net sales

27 BSEK

EBITA margin

Private sector



Public sector





#### Sales by segment

- Transport infrastru
- O Energy 19%
- O Bioindustry 13%
- Buildings 11%
- O Process Industry 9%O Automotive and R&D 8%
- Automotive and R&D 8%
  Food & Life Science 5%
- Food & Life Science 5
  Telecom and ICT 5%
- Manufacturing Industry 4%
- Other Industry 3%
- Defence 2%

#### Sales by division

- Infrastructure 37%
- Industrial & Digital Solutions 249
- Process Industries 20%
- O Energy 13%
- O Management Consulting 6%

- Sales by geography
- O Nordics 71%
  - Rest of Europe 19%
  - O Asia 3%
  - Other 7%



AFRY IN BRIEF

Countries with projects

Countries with offices



Projects in more than 100 countries We speak more than 50 languages

We are

 $\bigcirc$  30% 70%  $\circlearrowleft$ 



OUR MISSION

# We accelerate the transition towards a sustainable society.



OUR VISION

### Making Future

OUR VALUES

### Brave Devoted Team players

AFRY

CHAPTER 2

## The world around us



THE WORLD AROUND US



THE WORLD AROUND US

### Strong business drivers



Decarbonisation

Circularity

Electrification

Digitalisation



#### CHAPTER 3

### Our offering



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OUR OFFERING

## We support our clients in the sustainability transition



Engineering and Design services



Capex projects



Digital and Software



Advisory service



OUR OFFERING

### AFRY operates in five divisions

### Management Consulting

Forward looking Market Analysis, Operational & Digital Transformation, M&A & Transaction Services, Strategic Advice, Sustainability Consulting

### Process Industries

Pulp, Board, Paper and Tissue, Biorefining, Chemicals, Mining & Metals, Batteries, Textiles, Power-to-X

### Infrastructure

Real Estate, Rail & Road, Architecture, Environment, Water

#### Energy

Hydro, Renewables & Thermal, Transmission & Distribution, Nuclear

### Industrial & Digital Solutions

Food & Life Science, Product & Software Design, Automation, Defence, Cyber Security, Digital Services



AFRY is one of the largest engineering and design companies in the Nordics, and has leading global positions in several global segments

INDUSTRIAL PROCESSES

(#1)

Pulp & Paper 🏘

Food & Beverages

) Chemicals 🖈

#4) Steel 🚊



ENERGY

(#2) Co-generation

#3) Operations & Maintenance 🛞

(#7) Hydro

(#8) Transmission & Distribution  $\clubsuit$ 

SECTORS WHERE AFRY IS WELL POSITIONED TO ACCELERATE AND SCALE



OUR OFFERING

### Some of our largest clients

AFRY

ERICSSON FMV SCANIA STORA ENSO TRAFIKVERKET VATTENFALL VERBUND VOLVO GROUP VOLVO CARS UPM-KYMMENE OYJ GROUP

### Sustainable kraft paper production in Bäckhammar, Sweden

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Concert hall and urban development project in Prague

### Development of power grids for Statnett in Norway

Advanced engineering solutions for BAE Hägglunds CV90 platform Wind power project in the Baltics Electrical vehicles - Nio



### CHAPTER 4

### Strategic framework and financial targets



#### BUILDING ON OUR STRENGTHS

### Strategic framework

#### ASPIRATION

We have been in the forefront of industrial transformation for more than 125 years. Looking ahead, our aspiration is clear – to be the pioneers of technology and the leading partner in the sustainability transition.

By growing our business, we increase the positive impact on society and the planet together with our clients. We provide purposeful assignments and inspiring career opportunities for our employees as well as long term value to our shareholders.





BUILDING ON OUR STRENGTHS

### Financial targets and outcome

7.5%

EBITA MARGIN

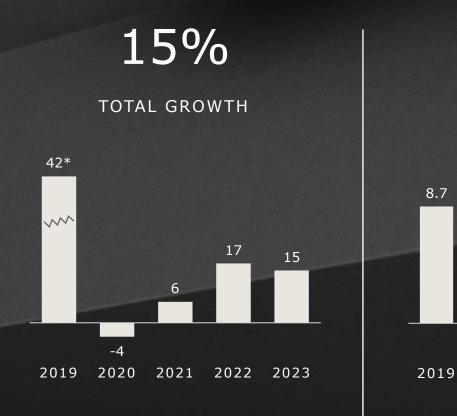
8.5

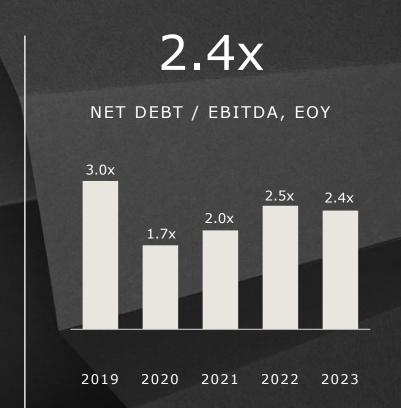
8.0

2020 2021 2022 2023

7.5

8.6







CHAPTER 5

### Sustainability





## Maximising our impact throughout the entire value chain



Increase our positive impacts (handprint)





Minimise our negative impacts (footprint)



#### SUSTAINABILITY AT AFRY

### Clear sustainability targets

### OUR PEOPLE

Promote brave leadership, inclusion and diversity. Safeguard well-being, health and safety. Attract the best people to continue to improve our operations and solutions.

### OUR OPERATIONS

Conduct business responsibly and ethically. Set ambitious targets and reduce our emissions in line with the 1.5 °C ambition.

### OUR SOLUTIONS

Increase our net positive impact and fully integrate sustainability in our solutions to generate long-term value for our shareholders, our clients, society and the planet.



Proportion of female leaders by 2030<sup>2</sup>



Employee engagement -50%

Halve CO<sub>2</sub> emissions by 2030 and achieve net zero emissions by 2040<sup>3</sup> Code of Conduct training

95%

Taxonomy eligibility 95%

Sustainability training



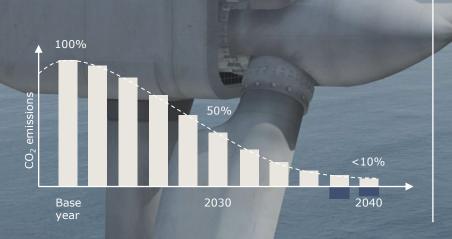
SUSTAINABILITY AT AFRY

### AFRY's 1.5°C Roadmap

### HALVE EMISSIONS BY 2030 AND NET ZERO EMISSIONS BY 2040

Decarbonise our business operations and value chain by actively reducing emissions from our business travel, offices and supply chain.

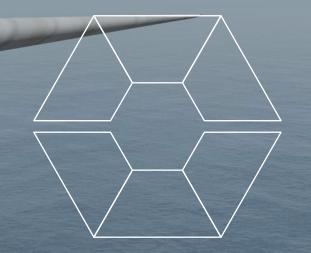
We have set near-term science-based targets with the Science Based Targets initiative in line with the 1.5°C ambition.



INCREASE THE NET POSITIVE IMPACT THROUGH OUR ASSIGNMENTS

Deep integration of the 1.5 ambition into our business strategy to accelerate the transition through our client projects.

Deliver sustainable solutions relating to climate change mitigation and adaptation.



### EMPOWER, INFLUENCE AND DRIVE SUSTAINABLE DEVELOPMENT

Engage in partnerships to enhance and influence climate action in society and promote the 1.5 degree ambition and carbon law.

Share knowledge and expertise through participation in high-level forums, articles and AFRY Insights.





### Rankings and Sustainability Acknowledgements



#### SCIENCE-BASED TARGETS

In the journey towards our net zero target, AFRY has set near-term climate targets that are validated by the Science Based Target initiative. This means that the targets have been externally validated to be in line with the 1.5 degree target.



#### ECOVADIS RATING

In the EcoVadis evaluation AFRY was awarded the Platinum level, the highest level, with a score of 79/100, which places us among the top one percent of all companies evaluated by Ecovadis.



#### CDP's CLIMATE RANKING

AFRY has disclosed its impact according to CDP's framework since 2011. In 2023 AFRY received ranking B, which is above the average for companies in the same sector.



#### NASDAQ ESG TRANSPARENCY PARTNER

AFRY recently achieved a certification as a Nasdaq ESG Transparency Partner. The certification is used to highlight a company's engagement in market transparency around ESG topics.



#### UNIVERSUM

AFRY is one of Sweden's most attractive employers according to Universum. Their latest survey shows that AFRY has a strong appeal among young professional engineers.



CHAPTER 6

### Attracting the best



ATTRACTING THE BEST

## One of the most attractive employers among engineers and scientists





### THE MOST ATTRACTIVE EMPLOYER

AFRY is ranked top ten in Sweden by young professionals and scientists

### DEVELOPMENT OPPORTUNITIES

Key to offer development opportunities in interesting assignments



### LEADERSHIP DEVELOPMENT

Leadership training for all managers and sustainability e-learning



#### INCLUSION & DIVERSITY

Building a strong culture – Inclusion & Diversity week, Immigrated competence program and inclusive recruitment



#### ATTRACTING THE BEST

### Inclusion and diversity

We believe diversity is a strength and have set a target to increase inclusion and diversity of background and culture, including achieving a gender balanced workforce.

- Foreign-Born Competence Programme
- Inclusion & Diversity Week
- LGBTQI+ Rights
- Inclusive Recruitment
- Brave Leadership



#### ATTRACTING THE BEST

### Engineered by AFRY

At AFRY, we engineer change for a sustainable future, embracing challenges and valuing differences.

Engineered by AFRY represents our purposedriven approach and showcases our diverse portfolio, including bridges, buildings, energy solutions, circular systems, and a thriving culture with equal opportunities.

Engineered by AFRY encapsulates the solutions we seek, the possibilities we provide and the culture we nurture.

That's how we're making future.



## Making Future

